

# **Table of Contents**

#### What's New in SalezShark?

Custom Activity Report in the Standard Reports section that let you create personalized reports, providing real-time insights and better organization.

#### Unleash Savings:

Dive into savings with the triumph of **SalezShark's Black Friday!** Your enthusiasm made it a hit. Get ready for more surprises in our upcoming Festive Sale!

#### Customer Success Stories:

Dive into real-world examples of how organizations, just like yours, have leveraged SalezShark Connect+ to achieve 50% conversion rate and drive business growth.

#### Tips & Tricks

- ► Email Sequencing Best Practices for 2025
- ▶ 10 Signs Your Sales Team Needs a Better CRM

#### Your Feedback Matters

Share your thoughts to help us improve!

Missed our previous newsletters?

**Catcup Now** 

### What's New in SalezShark?

We're excited to introduce the Custom Activity Report in the Standard Reports section! This feature lets you create personalized reports with advanced filters, providing real-time insights and better organization.

#### **Advanced Filters**

Filter by team, user, module type (leads, campaigns, etc.), or activity type (emails, calls).

#### **Comprehensive Details**

Reports include module-specific data like names, emails, and phone numbers.

#### **Real-Time Insights**

Generate instant, up-to-date reports.

#### **Custom Layouts**

Display only the info you need.



#### **Benefits:**

Track team performance, analyze workflows, and save time with tailored, actionable reports. Get Started in the Standard Reports section and unlock smarter insights today!



**UNLEASH SAVINGS** 

# Black Friday Launched, Stay Tuned for Festive Surprises

We are thrilled to announce the resounding success of 1-week SalezShark's Black Friday Sale! Your overwhelming response has made it a tremendous hit, and we're grateful for your enthusiasm. But the excitement doesn't end here – stay tuned for more as we gear up for a series of exciting offers during our upcoming Festive Sale. Get ready to elevate your business strategies with unbeatable deals and cutting-edge solutions. Your success is our priority, and we can't wait to bring you even more reasons to celebrate. Thank you for making our Black Friday Sale a triumph, and here's to an even more festive season ahead!





Upto 50 % OFF

Dedicated Account Manager

Email sequencing magic

**Exclusive perks** 

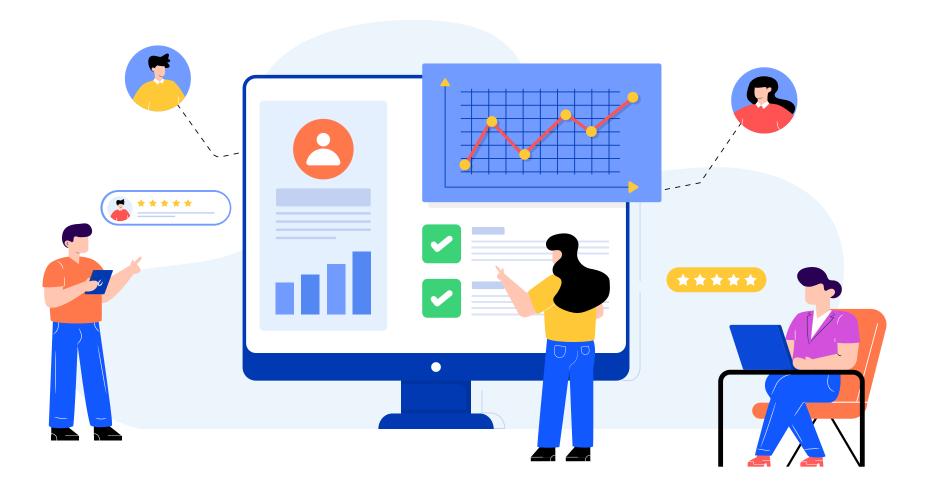
# **Email Sequencing Best Practices for 2025**

In the world of digital marketing, email sequencing has become an essential tool for businesses. For 2025, it's even more important to get it right. Email sequencing is the art of sending a series of emails to potential customers, with the aim of guiding them down the sales funnel. But to make sure your email sequences are effective, it's important to follow the right practices. In this blog, we'll look at some key email sequencing best practices to help you succeed in 2025.



Read More >>





# 10 Signs Your Sales Team Needs a Better CRM

A well-functioning Customer Relationship Management (CRM) system is the backbone of any successful sales team. It streamlines operations, improves customer interaction, and ensures better productivity. However, if your current CRM is causing more problems than it's solving, it might be time for an upgrade. Salezshark CRM is one of the most reliable CRM software options for businesses today. It simplifies processes, ensures effective lead management, and provides advanced insights to help your sales team succeed. The blog discusses 10 signs your sales team needs a better CRM to meet modern-day challenges.

Read More >>



## **Your Feedback Matters**

At SalezShark, we truly value your feedback as it plays an integral role in shaping our services to meet your needs and expectations. Your input guides our continuous improvement efforts, ensuring that we provide you with the best possible experience. We encourage you to share your thoughts, suggestions, and experiences with us, as they serve as the compass that directs our commitment to excellence. Thank you for being an essential part of our journey, and we look forward to hearing from you.

### SALEZ**SH/(RK**

SalezShark Inc.

SalezShark Software India Pvt. LTD.

U.S.A.: 696 Miller Ave, Great Falls, VA 22066

India: 105, First Floor, Chiranjiv Tower, Nehru Place, Delhi - 110019



www.salezshark.com



contact@salezshark.com



+1-214-560-0877



+91-901-573-1800









